

### OVERVIEW

Tuanis Technology, headquartered in Austin, Texas, is a group of technologists focused on creating un-licensed Broadband Wireless Networks (BWN) or more appropriately - Digital Canopies. We understand wireless technology, WAN's, and LAN's. We concentrate this knowledge into license exempt radio frequencies, including the 900Mhz, 2.4Ghz, 5.8Ghz, 60Ghz and Free Space Optics (FSO) arena's. Tuanis Technology is a new kind of company with traditional values.

Through our internally developed SURE STEP<sup>SM</sup> process we successfully combine the disciplines of system engineering with the bottom line requirements of business. SURE STEP<sup>SM</sup> is a repeatable, milestone based methodology with clear metrics, easily identifiable progress points and project gateways. We offer a suite of services which map client needs to a particular element of the methodology from idea to implementation.

Whether your organization requires an internal wireless network, a digital canopy over your company campus or you want offer broadband to your community Tuanis Technology understands the intricate requirements needed to implement a successful digital canopy.

#### OFFERINGS

Technical offerings include system design, wireless engineering services, RF engineering, site surveys, equipment provisioning, installation, maintenance, and training, network planning, feasibility studies, cost containment, contingency planning, and site management.

Business service offerings include greenfield studies, wireless business plan development, financial modeling, market strategy, market analysis, strategic and executive consultation.

#### EXPERIENCE

Our staff has over 45 years of experience in designing LAN's, WAN's, software design and implementation, wireless communication, and telecommunication. With decades of experience, we provide a source of technical expertise that you can trust.

In addition to our in-house expertise, Tuanis Technology has formed strategic relationships that specialize in particular niche technologies and business area's that allow Tuanis Technology to quickly form project teams which best fit a client's requirements.

# WORK ETHIC

We base our reputation on our honesty, professionalism, and timeliness. Our goal is to provide cost effective, profitable solutions. We are committed to the successful completion of the project.

We respect the relationship with the customer. Our priority is to work to meet the needs of the client. We can adapt to their unique technological environment and as required we can offer a new perspective and a different approach to move them beyond their paradigm.

#### **CLIENTS**

We provide venture clients with the guidance common to entrepreneurs and intrapreneurs alike; we help them make well-informed and sound business decisions.

Our entrepreneurial clients may focus us on critical startup matters such as, business model definition, technology assessment, network concept, corporate positioning, strategic planning, valuations, and fund raising.

Corporate intrapreneurs, on the other hand, often direct our energies toward internal issues, such as dealing with outdated infrastructures or reducing budget constraints through the use of wireless technology.

#### ANONYMITY

Our client list is held in strictest confidence. When we create a relationship with a client our foremost objective is to help them increase the value of their organization; not promote ours.

Tuanis Technology values business partners. We will not contract directly with our partner's clients or customers. Our clients will have no threat of competition or loss of confidence from their clientele.

# PARTNERS

The technology business is a fast paced, high growth industry; it is also a very competitive, rapid changing industry. In order to survive a company must possess not only basic business knowledge, but the ability to learn new technologies at an ever-increasing pace. Your choice of a partner is critical. In the business of technology, intellectual capital is what separates the successful organizations from the has-been's. Steeped in technology and armed with highly dedicated personnel, Tuanis Technology focuses on answering clients' critical business and communications technology questions and providing high-speed, cost effective solutions.

At Tuanis Technology, in addition to advising and consulting, we resell equipment from every major provider in the fixed wireless industry, we engineer systems and we install the systems we design. This gives us a unique perspective into the unlicensed wireless industry. When we say we understand, we understand the complete solution.

# Tuanis Technology- linking business and technology